



# Bob Laux

## Senior Surety Producer

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License #OA23938

### ABOUT BOB

Bob grew up in St. Louis, Missouri and completed 12 years of parochial school before graduating from the University of Missouri in 1969 with a Bachelor of Science Degree in Business Administration. He achieved his long-standing goal of earning an MBA from the University of Phoenix when he turned 60. After his discharge from the U.S. Army in 1971, Bob worked in credit management for Emerson Electric Company before starting his surety career in 1977 with SAFECO Insurance Company of America in St. Louis. In 1979, he relocated to Kansas City to establish the Kansas City Surety Branch. Bob moved to Los Angeles in 1981 and took on the role of Regional Commercial Surety Manager. He became the manager of the Sacramento Surety Branch in 1983.

In 1986, Bob left SAFECO to become the Surety Manager for the Sacramento office of Rollins, Burdick, Hunter of Northern California (AON). In 1989, he founded Chartwell Surety & Insurance Agency, which later evolved into Buschmann, Buschmann & Laux Surety Insurance Services, LLC, commonly known as BB&L.

In 2016, Bob sold the book of business formerly known as Buschmann, Buschmann, and Laux Surety Insurance Services to Bender Insurance Solutions. This allowed him to step away from agency management and focus on his accounts and expanding the surety operations of BIS.

Throughout the years, Bob has been actively involved in various volunteer initiatives, including teaching Personnel Economics at the junior high level through the Junior Achievement Program. He has also dedicated his time to support St. Rose School and Jesuit High School, as well as Make-a-Wish. Bob served on the J. A. Board of Directors and coached sports teams for his three adult sons. He is happily married and resides in Lincoln, California, where he and his spouse have been affectionately trained by their two West Highland Terriers, Chesney and Stella.

### SOME FUN FACTS & STATS



#### FAVORITE TRAVEL SPOTS:

OUR "HAPPY PLACES" ARE MAUI, NAPA VALLEY, TAHOE, AND CARMEL.



#### CHERISHED CHILDHOOD MEMORY:

SUMMERS PLAYING BALL IN THE NEIGHBORHOOD PARK



#### A THING I FEAR:

HEIGHTS BUT ONLY ALONG BUILDING EDGES.



#### BUCKET LIST ITEM:

GOING TO ITALY AND COST RICA.



#### THE MOST UNUSUAL THING IN MY OFFICE:

A TEACHERS CLASSROOM BELL THAT SAYS "RING FOR WINE"



**I HAVE BUILT STRONG RELATIONSHIPS WITH MY ACCOUNTS THAT GO BACK 20 -30 YEARS. IT IS THESE RELATIONSHIPS THAT MOTIVATE ME TO KEEP WORKING AND ADDING NEW RELATIONSHIPS.**



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